



Diversification DASHBOARD

NOVEMBER 2014

Diversification Ratios®

TOBAM's Diversification Ratio® (DR)¹ measures to what extent a portfolio is diversified. The DR² (square of the diversification ratio) measures the number of effective degrees of freedom to which a portfolio is exposed.

As the table shows, the "broad market" indices leave diversification on the table. In addition to a snapshot of each market's DR², the table shows the DR² of a well-diversified portfolio, and the fraction of available diversification used by the index.

	DR ² - Index diversification	DR ² - Maximum diversification	% diversification used by index
MSCI All Countries	6.18	23.37	26.4%
MSCI World	5.27	21.48	24.5%
MSCI Emerging	6.78	12.14	55.8%
MSCI Canada	4.73	9.64	49.0%
MSCI US	3.28	9.66	33.9%
MSCI Pacific ex-Japan	3.12	8.68	36.0%
MSCI EMU	2.38	5.71	41.6%
MSCI UK	3.74	6.41	58.3%
MSCI Japan	2.00	4.46	44.8%
MSCI Australia	2.52	4.79	52.5%

Source: TOBAM, figures as of October 31, 2014

¹ TOBAM's Diversification Ratio measures a portfolio's or index's diversification. It is supported by original research and is based on a mathematical definition of diversification. TOBAM's "Anti-Benchmark" Most Diversified Portfolio® maximizes this Diversification Ratio. Maximizing diversification within a universe of securities provides a result closer to the true market risk premium from that universe. "Maximum Diversification®" and "MaxDiv®" are registered trademarks of TOBAM.

Maximum Diversification® in US Credit

Having applied the Anti-Benchmark® to equities since 2006, TOBAM has successfully implemented its strategy to bonds for the first time. This represents a significant breakthrough in TOBAM’s research and execution capabilities.

TOBAM started to implement the Anti-Benchmark® approach in the US credit space, where volumes and liquidity are significantly better. The amount of fixed rate corporate bonds issued in the US (IG & HY) in 2013 reached close to US\$1,500 billion (source: CreditSights).

You will find below a short description of the rationale and the results of maximizing diversification in the US Credit investment universe.

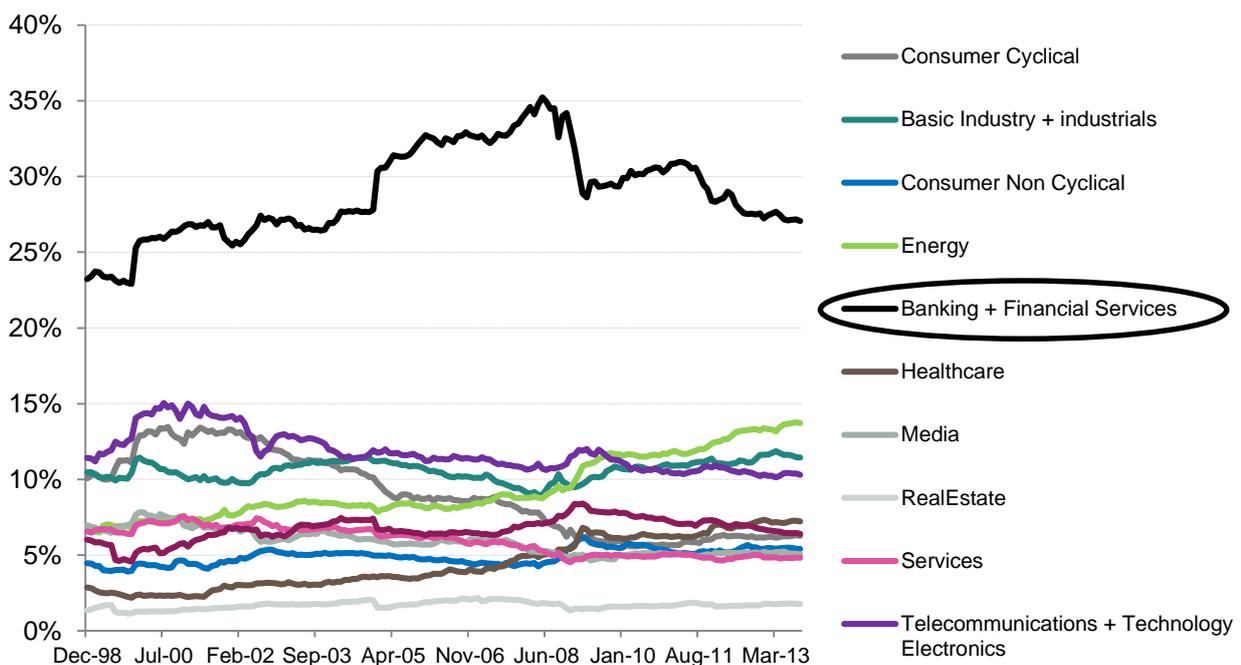
1-Fixed income market cap-weighted indices are poorly diversified

The heavy structural biases that plague market-cap weighted equity indices plague issuer-weighted bond indices just the same.

Corporate bond benchmark indices are usually weighted according to the volume of debt issued, leading to heavy concentrations and bias notably towards more indebted issuers.

Looking at Figure 1, we observe that the strategy implemented by the benchmark consists in maximizing the weights of one issuer at the worst moment and implements strong concentrations bets. Banking & Financial services sectors for example picked at more than 35% of the index in the spring of 2008, on the eve of the financial crisis.

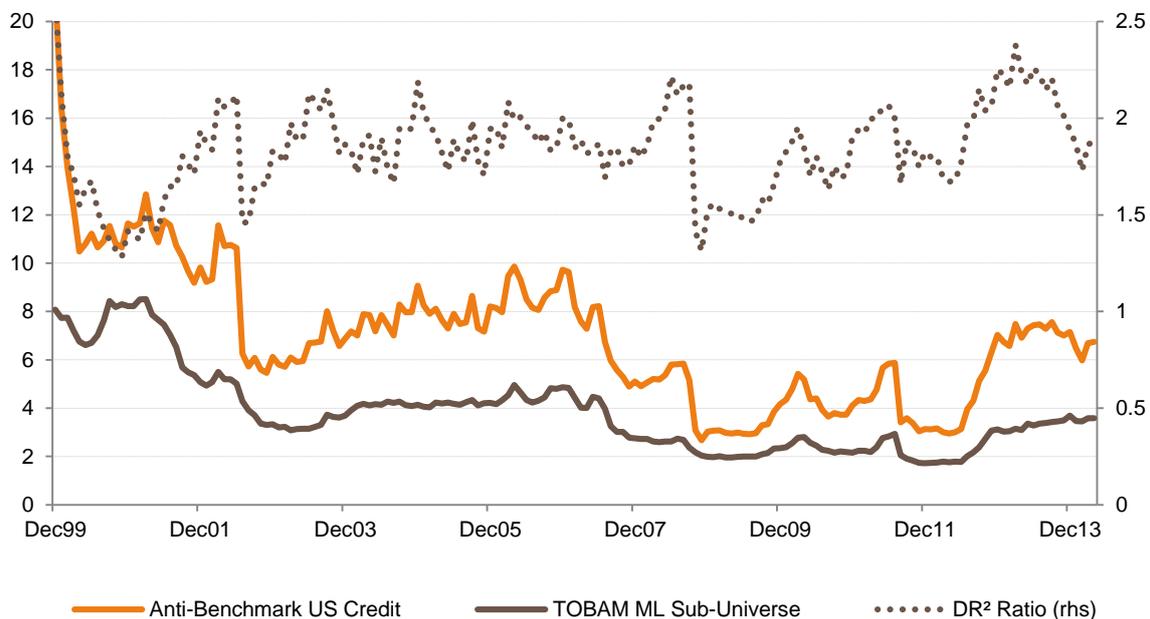
FIGURE 1: SECTOR CONCENTRATION IN THE MERRILL LYNCH US CORPORATE INDEX



2-Maximizing diversification in fixed-income allows a doubling of diversification

The Chart below compares the Diversification Ratio² of the Anti-Benchmark[®] US Credit and the **Merrill Lynch US Corporate Index**.

FIGURE 2
DR²s: MERRILL LYNCH US CORPORATE INDEX vs. ANTI-BENCHMARK US CREDIT



Looking at Figure 2:

1. The market cap-weighted benchmark is structurally capturing only a fraction of the available diversification as measured by the Diversification Ratio². The diversification gap is persistent through time, a phenomenon that we have already proven in the equity field.
2. The ratio of the DR² for both portfolios (rhs), indicates that the benchmark captures only half of the risk factors available in the universe. This result is very consistent with the ratios of DR² observed in equity markets, providing for a very intuitive “out of sample” test of the diversification benefits empirically observed on the equity markets.

3-Results

FIGURE 3: RISK-RETURN FIGURES

ANTI-BENCHMARK® STRATEGIES IN US CREDIT COMPARED TO CAP-WEIGHTED REFERENCE INDICES

USD 31/12/1999 – 30/04/2014	Anti-Benchmark Fixed Income Corporate US	ML US Corporate & HY Index	Difference
Annualized Return	8.71%	6.98%	1.73%
Volatility	5.32%	5.86%	-0.54%
Sharpe Ratio	1.20	0.79	
Tracking Error (Vs ML Corp. Composite All Bonds US)	2.49%		

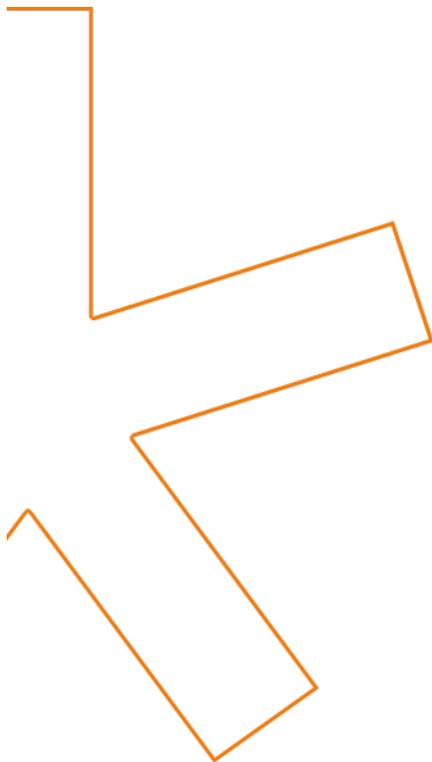
Source: TOBAM. Back tested results are for information purposes only. They are intended to illustrate how the strategies would have behaved over the period (31/12/1999-30/04/2014). Past performance is not indicative of future results. Returns are gross of fees and stated in USD

Figure 3 illustrates the backtested results of the Anti-Benchmark® US Credit strategy compared to its benchmark. Of note:

- Significant outperformance vs. the benchmark over the period.
- Average credit spread and HY/IG breakdown structurally in line with the benchmark's.
 - ➔ Excess return is representative of the benefits of diversification over time.

TOBAM Anti-Benchmark® US Credit, as well as the research associated with it, represents a unique approach for investors looking for core exposure to the US Credit market while avoiding structural biases.

Launched in May 2014, the Anti-Benchmark® US Credit strategy is available under a UCITS IV format. Short term, early live results are in line with expectations, with inception to date performance slightly in excess of the benchmark as of October 31st 2014.



For more information

TOBAM is an asset management company offering innovative investment capabilities whose aim is to maximize diversification. TOBAM's flagship Anti-Benchmark® strategies, supported by original research and a mathematical definition of diversification, provide clients with diversified core equity exposure, both globally and in domestic markets. The company manages over \$6.3 billion (June 2014) via its Anti-Benchmark strategies for institutional clients worldwide. Its team includes 27 financial professionals.

Contacts

Paris Office

Christophe Roehri

+33 1 53 23 41 60

Christophe.Roehri@tobam.fr

New York Office:

Stephane Detobel

+1 (646) 829-1621

stephane.detobel@tobamusa.com

Francis Verpoucke

+1 (646) 829-1622

francis.verpoucke@tobamusa.com

Client Service

Joe Kiwan

+33 1 53 23 41 66

ClientService@tobam.fr

Disclaimers

This material is solely for the attention of institutional, professional, qualified or sophisticated investors and distributors. It is not to be distributed to the general public, private customers or retail investors in any jurisdiction whatsoever. This document is intended only for the person to whom it has been delivered.

Funds and/or SICAV specific information may have been provided for information solely to illustrate TOBAM's expertise in the strategy. Funds or the SICAV that might be mentioned in this document may not be eligible for sale in some states or countries and they may not be suitable for all types of investors. In particular, TOBAM funds are not registered for sale in the US, and this document is not an offer for sale of funds to US persons (as such term is used in Regulation S promulgated under the 1933 Act). This material is provided for information purposes only and does not constitute a recommendation, solicitation, offer, advice or invitation to purchase or sell any fund, SICAV or sub-fund or to enter in any transaction and should in no case be interpreted as such, nor shall it or the fact of its distribution form the basis of, or be relied on in connection with, any contract for the same.

The information provided in this presentation relates to strategies managed by TOBAM, a French investment adviser registered with the U.S. Securities and Exchange Commission (SEC) under the U.S. Investment Advisers Act of 1940 and the Autorité des Marchés Financiers (AMF) and having its head office located at 20 rue Quentin Bauchart, 75008 Paris, France. TOBAM's Form ADV is available free of charge upon request.

Investment involves risk. All investors should seek the advice of their legal and/or tax counsel or their financial advisor prior to any investment decision in order to determine its suitability. The value and income produced by a strategy may be adversely affected by exchange rates, interest rates, or other factors so that an investor may get back less than he or she invested.

Past performance and simulations based on thereon are not indicative of future results nor are they reliable indicators of future performance. Any performance objective is solely intended to express an objective or target for a return on your investment and represents a forward-looking statement. It does not represent and should not be construed as a guarantee, promise or assurance of a specific return on your investment. Actual returns may differ materially from the performance objective, and there are no guarantees that you will achieve such returns. Back tests do not represent the results of an actual portfolio, and TOBAM does not guarantee the accuracy of supporting data. The constraints and fees applicable to an actual portfolio would affect results achieved.

This material, including back tests, is based on sources that TOBAM considers to be reliable as of the date shown, but TOBAM does not warrant the completeness or accuracy of any data, information, opinions or results. TOBAM has continued and will continue its research efforts amending the investment process from time to time accordingly. TOBAM reserves the right of revision or change without notice, of the universe, data, models, strategy and opinions. TOBAM accepts no liability whatsoever, whether direct or indirect, that may arise from the use of information contained in this material. TOBAM can in no way be held responsible for any decision or investment made on the basis of information contained in this material. The allocations and weightings, as well as the views, strategies, universes, data, models and opinions of the investment team, are as of the date shown and are subject to change.

This document and the information herein is disclosed to you on a confidential basis and shall not be reproduced, modified, translated or distributed without the express written permission of TOBAM or TOBAM NORTH AMERICA and to the extent that it is passed on, care must be taken to ensure that any reproduction is in a form which accurately reflects the information presented here. This information could be presented by TOBAM NORTH AMERICA, a wholly-owned subsidiary of the TOBAM group of companies that is authorized to present the investment strategies of TOBAM, subject to TOBAM's supervision, but is not authorized to provide investment advice.

Copyrights: All text, graphics, interfaces, logos and artwork, including but not limited to the design, structure, selection, coordination, expression, "look and feel" and arrangement contained in this presentation, are owned by TOBAM and are protected by copyright and various other intellectual property rights and unfair competition laws. Trademarks: "TOBAM," "MaxDiv," "Maximum Diversification," "Diversification Ratio," "Most Diversified Portfolio," "Most Diversified Portfolios," "MDP" and "Anti-Benchmark" are registered trademarks. The absence of a product or service name from this list does not constitute a waiver of TOBAM trademark or other intellectual property rights concerning that name. Patents: The Anti-Benchmark, MaxDiv and Maximum Diversification strategies, methods and systems for selecting and managing a portfolio of securities, processes and products are patented or patent pending. Knowledge, processes and strategies: The Anti-Benchmark, MaxDiv and Maximum Diversification strategies, methods and systems for selecting and managing a portfolio of securities, processes and products are protected under unfair competition, passing-off and misappropriation laws. Terms of use: TOBAM owns all rights to, title to and interest in TOBAM products and services, marketing and promotional materials, trademarks and Patents, including without limitation all associated Intellectual Property Rights. Any use of the intellectual property, knowledge, processes and strategies of TOBAM for any purpose and under any form (known and/or unknown) in direct or indirect relation with financial products including but not limited to certificates, indices, notes, bonds, OTC options, warrants, mutual funds, ETFs and insurance policies (i) is strictly prohibited without TOBAM's prior written consent and (ii) requires a license.

ZCCRYC